

Financial Results AFP Habitat S.A.

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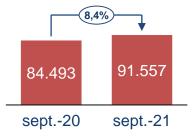


KEY FINANCIAL RESULTS

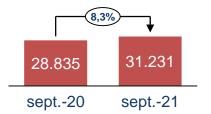
(CLP \$ MM)	sept-2021	sept-2020	Var	Var %
Operating Revenues	150.625	142.616	8.009	5,6%
Operating Expenses	(58.419)	(57.974)	(445)	0,8%
Other Revenues and Expenses	(649)	(149)	(500)	335,8%
AFP Chile Business Result (before taxes)	91.557	84.493	7.064	8,4%
Obligatory Reserve Profitability	2.316	7.937	(5.621)	-70,8%
Habitat Andina Results (before taxes)	24.862	18.100	6.762	37,4%
Profit Sharing in Associated Companies	2.292	2.050	242	11,8%
Other Revenues and Expenses, different than the operation	1.761	748	1.013	135,5%
Other Business Results (before taxtes)	31.231	28.835	2.396	8,3%
Income Tax	(30.714)	(31.826)	1.112	-3,5%
Gains / (Losses) AFP Habitat	92.074	81.503	10.572	13,0%
Minority Interest	19	12	7	60,4%
Gains / (Losses) AFP Habitat Controllers	92.056	81.491	10.565	13,0%
EBITDA [5]	129.956	122.551	7.405	6,0%
EBITDAE [6]	127.640	114.614	13.026	11,4%

Net Profit [MM clp] 81.491 92.056 sept.-20 sept.-21

AFP Habitat Chile Results (before taxes [MM clp]



Other Business Results, different than AFP Habitat Chile (before taxes) [MM clp]



AFP Habitat ended September with a net profit of MM\$ 92.056^[1], a increase of 13,0% (MM\$ 10.565) compared to the same period of the last year.

The result before taxes related to the AFP Business in Chile^[2] were of MM\$ 91.557, a 8,4% (MM\$ 7.064) higher than those seen in the same period of 2020.

The result before taxes of the other business, different than AFP Chile [3] were of MM\$ 31.231, 8,3% higher compared the past year. This difference was produced by the good results obtained by our subsidiary company Habitat Andina.

^[1] Consolidated net results under the IFRS method, It does not consider income from minority interest.

^[2] Pretax results, related to operations of AFP Chile including operating revenues, employee expenses, depreciation and amortization, other operating expenses, financial costs, investment earnings, foreign exchange difference and results on indexed unit adjustment.

^[3] Pretax profit, other businesses, including premiums from the disability and survivor insurance, profit sharing in associated companies, other income different from those of the Operation, expenses other than those of the Operation and Gains/Losses on the Obligatory Reserve.

^[4] Calculated on the Individual Income Statement with the IFRS method.

^[5] EBITDA: Earnings before interest, taxes, depreciation, amortization and financial expenses; calculated with consolidated Income Statement figures.

^[6] EBITDAR: Corresponds to EBITDA, net of gains or losses on the profitability of the obligatory reserve.

HECHOS DESTACADOS

CORPORATE MANAGEMENT

- We still are the number 1 on profitability of the last 15 years.
- We still are the number 1 AFP on total assets under management.

RECOGNITIONS

- This year we were recognized for the Great Place to Work 2020, like one of the betters companies to work in Chile.
- We are the only AFP recognized by Merco's Ranking Chile 2020, for our corporative reputation.
- Also we have been recognized with the loyalty award NPS 2020.

CUSTOMER SERVICE

- We still managed in a efficient way the payment of the 10% withdrawal of the pensions funds.
- We continue improving our digital services, where currently the 86% of our services can be performed through some digital channels.

SOCIAL DEVELOPMENT

- In alliance with "Hogar de Cristo" we are advancing on our grant fund "Piensa en Grandes", looking for improve the welfare and happiness of the older adults.
- In alliance with Senema, Simon de Cirene, and Hogar de Cristo, we are working on initiatives with the aim of improve the conditions and services delivered by the long-stay establishments for elder people in Chile.



PENSION FUND'S RETURNS

According to the last report of the Superintendence of Pensions (SP) - "Investments and Profitability of the Pension Funds" as at September 2021, published on the SP website, it may be seen that AFP Habitat funds occupied the following places based on their annual nominal return:

2nd place for Funds B, C and E, 3rd place for Funds D and D, and 4th place for Fund A in the last 36 months (October 2018 – September 2021).

AFP	Fund A Most Risky	Fund B Risky	Fund C Intermediate	Fund D Conservative	Fund E Most Conservative
Capital	11,14%	10,02%	8,44%	5,26%	3,02%
Cuprum	10,83%	9,54%	7,67%	5,08%	2,79%
ABITAT	10,90%	10,06%	8,29%	5,08%	2,83%
Modelo	10,75%	9,44%	7,24%	4,69%	2,13%
Planvital	10,94%	9,63%	7,46%	4,55%	2,11%
Provida	11,77%	10,39%	8,04%	5,12%	2,57%

2nd place for fund B, 3rd place for fund C, 4th place for fund A, and 5th place for funds D and E, in the last 12 months (October 2020 – September 2021).

AFP	Fund A Most Risky	Fund B Risky	Fund C Intermediate	Fund D Conservative	Fund E Most Conservative
Capital	22,26%	16,13%	6,48%	-2,77%	-7,97%
Cuprum	22,01%	16,26%	6,21%	-2,37%	-7,91%
HABITAT	21,55%	16,20%	6,16%	-3,00%	-8,49%
Modelo	21,36%	15,04%	5,10%	-2,81%	-8,27%
Planvital	21,70%	15,84%	5,33%	-2,99%	-8,21%
Provida	21,26%	15,72%	4,87%	-3,85%	-9,73%
Uno	20,84%	14,76%	4,32%	-3,30%	-8,88%

The nominal return of a pension fund in a month is understood as the percentage variation of the quota value on the last day of that month, with respect to the quota value on the last day of the previous month. The nominal return for periods longer than one year is presented annualized, considering the number of days in the calculation period.



ECONOMIC OVERVIEW

- During the third quarter of this year, the narrative for the macroeconomic context, is still based on a strong global economic recovery, in spite that in the last few weeks we have observed some doubts of the sustainability of this better macroeconomic data, accompanied with important economical and political controversies in China.
- In the Asian giant, the doubts started to appeared after one of the biggest real state developers, Evergrande, showed problems to paid the interests related to their international debts. Their debts it is near to \$US 300 billions, that in a scenario of no payment of the debt, could generate a massive scenario of companies failures and systematic risks. The estimation of the banking exposure it is near to the \$US 61,9 billions, of which near the 70% corresponds to credits on the banking system, and the rest are special financial vehicles named "trust".
- Other important topic during this quarter, has been the increase of the commodities fare, in particularly those related to the energy industries, were lower inventories beside the disruption in the production, has produced a lower offer related to an important observed demand. Of course this disruptions on the supply chain could impact on bigger inflationary pressures, and in response to this pressures, some of the biggest central banks has started to delivered signals to reduce the monetary stimulus, trying to control the inflation. In particularly the Federal Reserve, in his last meeting of September, raise the subject that their economy could be impacted with this higher prices, sooner than they thought, so they are analyzing to anticipate the reduction of the economical stimulus. As a reference the GT-10 during this third quarter, increased the interest rate in 15 basics points.
- In the local context the uncertainty produced by the political situation derived from the redaction of a new constitution, along with the presidential election, it is impacted on the investors decision to invest in the country. In other side, the Chilean central bank has decided to rise the interest rates, with the aim to control the inflation produced, in part, for the withdrawal of the 10% of the pensions funds, raising the middle-long term rates in 120 basics points and where the nominal rate to 10 years was closed in 5,7%, compared the 4,5% of the previous quarter. The Chilean peso also felt the impact of this political uncertainty showed a depreciation near to a 9%, closing near the 800 pesos.
- Despite the international controversies, and thank to the appreciation of the USD dollar, the third quarter finished with positive returns in the funds with major exposure to the variable rent foreign assets with nominal returns on the quarter of: A: 3,7%, B: 2,8%, C: 0,44%.
- For those funds more exposed to local fix rent, due to higher interest rates, they showed negative returns: D: -1,61%, E: -3,17%



AFP HABITAT BACKGROUND

AFP Habitat participates in the Social Security industry managing pension funds related to individual mandatory pension savings and voluntary pension savings (voluntary retirement savings account - APV and voluntary savings accounts - CAV), It also offers programmed retirement fund withdrawals.

Mandatory Pension Savings

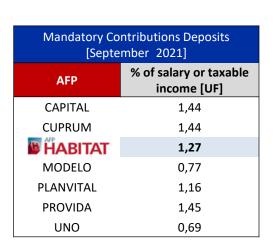
The mandatory pension savings for individual contributors monthly contribution represent payments equivalent to 10% of a person's taxable income. The monthly cap for the year 2021 is UF 81,6 whereas in 2020 the upper limit was UF 80,2.

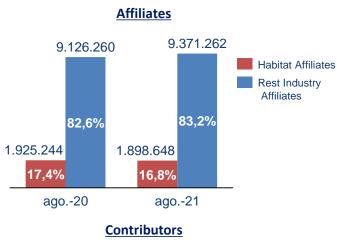
AFPs charges a percentage fee over the

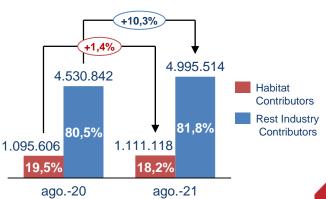
aforementioned monthly taxable salary base, which ranges in the industry from 0,77% to 1,45%, Habitat's current fee amounts to 1,27% on taxable income.

total of 11.269.910 members affiliated and
6.106.632 total contributors ^[7] . To this date
AFP Habitat has a market share of 16,8% and
18,2% respectively, which positioned it as
the third largest AFP on affiliates market and
the second in terms of contributors.

As of August 2021, the AFP industry had a



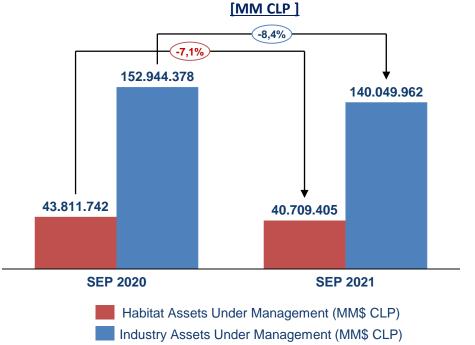




^[7] Total Contributors: it considers affiliated members that made a payment for accrued compensation in the month prior to its payment and affiliates showing a contribution payment for a compensation period that differs from the last period.

Mandatory Pension Savings

Assets under Management by the Pension Funds



The total assets under management by Habitat reached \$ 40,71 CLP Trillions as of September 2021, a decrease of 7,1% compared to the balance of September 2020. This historic decrease is principally due to the 10% withdrawal of the funds, that the government authorized as a measure to confront the social context produced by the covid 19 pandemic, whose law came into effect on July 31st 2020.

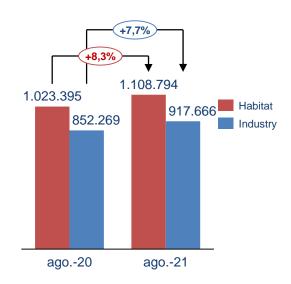
Despite the decrease recently mentioned on the total amount, Habitat is still the leader of the industry in the total assets under management with a market participation of the 29,07%, even achieving an increase on the market participation compared September 2020 (28,65%).



Mandatory Pension Savings Cont.

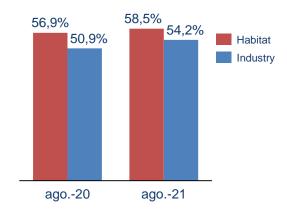
The monthly average taxable base salary of AFP Habitat [8] contributors for August 2021, reached the amount of CLP\$ 1.108.794 showing an increase of 8,3% compared the same period of the last year. Compared to the industry AFP Habitat grew over the industry by 0,6%.

Monthly average taxable salary [CLP]



The contributor/affiliate ratio of AFP Habitat as of August 2021 was 58,5%, higher in a 4,3% than the ratio of the industry.

Contributors / Affiliates Ratio





Voluntary Retirement Savings (APV)

The APV consists of voluntary contributions, agreed deposits and collective voluntary pension savings (APVC), These savings are made on a voluntary basis with the purpose of increasing future pension over mandatory contributions, also benefitting from tax incentives.

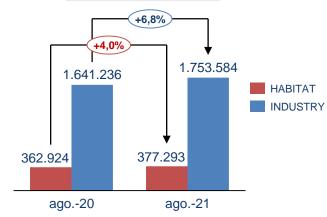
Voluntary retirement savings have increased significantly since 2002, the year in which a regulatory change enabled industries other than the AFPs to manage this type of savings while introducing additional tax incentives. This reform resulted in the entry into the market of other entities including banks, insurance companies, mutual funds and stock brokerage firms, in addition to the existing 7 AFPs.

From January 2011, a limit of UF 900 per year was placed on the agreed deposits tax-free, as no limit had existed prior to December 2010.

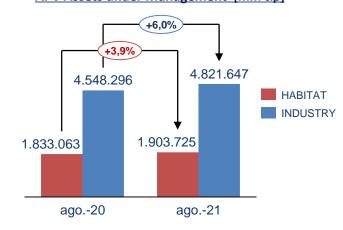
The AFPs are authorized to collect an annual fee on APVs' managed balances, which currently range between 0,20% and 0,64%, In AFP Habitat this fee is equivalent to 0,55%.

Respect to APV accounts managed by the 7 AFPs, as of August 2021 Habitat has the 21,5% of the managed accounts and a 39,5% of the balance managed (MM CLP\$ 1.903.725). This places us, as the AFP that manages the largest APV balances in the industry.

Number of APV Accounts



APV Assets under Management [MM clp]



Voluntary Savings Accounts (CAV)

While CAV can increase future pensions, this product provides a short and medium-term savings vehicle, which is also freely available, and is not considered a retirement fund contribution. This product is exclusively offered by AFPs, however, it does compete with other savings products such as bank savings accounts and mutual funds.

As of August 2021, Habitat managed a total of 668.140 accounts, corresponding to CLP\$ 1.308.087 MM on assets under management, which represents a market share of 34,1%

This important variation of 76,5% on 12 months period, is related to the 10% withdrawal of the funds, because one of the alternatives to save this money, precisely are the CAV's accounts.

The Chilean Pension Reform in effect as from 2008, allows AFPs to charge a fee on CAV balances under management, which currently ranges between 0,16% and 0,95% per annum, AFP Habitat charges 0,95% per annum.

Number of CAV Accounts CAV Assets under Management [MM clp] +21,2% +81,5% 3.836.567 3.051.234 2.518.545 +76,5% 2.113.337 1.308.087 668,140 567.814 741.194 ago.-20 ago.-21 ago.-20 ago.-21 Habitat Industry

Voluntary Affiliates

As of August 2021 the AFP system has a total of 214.610 voluntary affiliates, of which the 14,6% are affiliated to AFP Habitat.

The Pension Reform permitted that, from October 2008, people who were not engaged in income producing activities could incorporate themselves as voluntary affiliates of the AFPs and in that way opt to finance a pension.

Voluntary Assets under management Number of Voluntary Affiliates [MM clp] Accounts -20,4% +5,9% -11,3% +1,3% 214.610 45.173 202.687 35.968 30.924 31.326 6.489 5.757 ago.-20 ago.-21 ago.-20 ago.-21 Habitat Industry

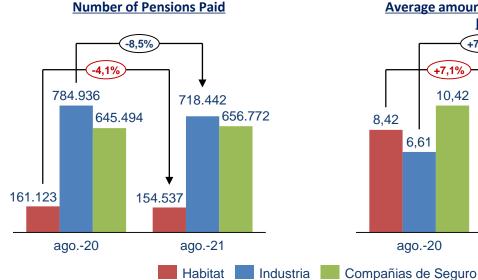
Pensions under the programmed Withdrawal Mode

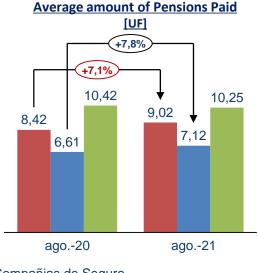
In granting pensions, AFPs and life insurance companies compete, with the former offering pensions in the form of programmed withdrawals or temporary income with deferred life annuities and the latter offering life annuities.

AFP Habitat charges the second lowest fee for programmed withdrawals and temporary income at 0,95%.

According to the information obtained from the web page of the Superintendence of Pensions, in August 2021, the total of pensions paid by the AFPs in the form of programmed withdrawals and temporary income reached 718.442. During the same period AFP Habitat paid 154.537 pensions, and life insurance companies paid 656.772 life annuities.

The average amount of pensions paid by the AFP Industry in August 2021, achieved an average amount of UF 7,12. In Habitat's case the average amount paid was UF 9,02 whereas life insurance companies paid an average amount of UF 10,25.





Operating Revenues

Operating revenues related to the AFP business[10], including fees revenues and other sources of revenue, increased by CLP\$ 7.932 MM, compared to the same period in 2020. This growth of 6% is due to a normalization process on the revenues generation, affected by the covid-19 pandemic.

The increase obtained on the Other Ordinary Revenues of 3%, is due to a significant increase of our Colombian subsidiary company Colfondos, increasing their incomes in CLP\$ 4.037 MM whereas the Peruvian business reduced their revenues in CLP\$ 1.872 MM.

Ordinary Incomes [MM clp]	Current Exercise Sep 2021	Last Exercise Sep 2020	VAR [Q3 21/ Q3 20]	VAR % [Q3 21/ Q3 20]
Total Fees Revenues	150.307	142.375	7.932	6%
Fees form Mandatory Contributions[10]	135.231	129.535	5.697	4%
Fees for APV	5.941	5.789	152	3%
Fees for CAV	5.038	3.366	1.672	50%
Fees for Pensions [11]	3.551	3.206	346	11%
Fees for Voluntary Affiliates	30	35	(5)	-14%
Other Fees [12]	515	445	70	16%
Other Ordinary Revenues	65.885	63.937	1.948	3%
Fees Revenues from Andina [13]	65.568	63.696	1.872	3%
Revenues form collecting charges and costs	310	234	76	33%
Services Rendered	7	7	0	3%
Total Ordinary Incomes	216.192	206.312	9.881	5%



^[10] It includes fees revenues, revenues for services provided and revenues from collection surcharges and interests.

^[11] Pensions= programmed withdrawals plus temporary payment.

^[12] It includes fees from the administration of fees for accreditation of contributions by voluntary contributors and other fees.

^[13] It includes gains/losses of Peru and Colombia Incomes, including the obligatory reserve.

Employee Expenses

The employee expenses for the period January - September 2021, reached the amount of CLP\$ 51.109 MM, a decrease of CLP\$ 3.860 MM which represents -7% over the same period of the last year. This decrease is primarily due by a reduction on Sales Staff Wages by CLP\$ 3.589 MM.

Employee Expenses [MM clp]	Current Exercise Sep 2021	Last Exercise Sep 2020	VAR [Q3 21/ Q3 20]	VAR % [Q3 21/ Q3 20]
Administrative Staff Wages and Salaries	(24.278)	(25.343)	(1.065)	-4%
Sales Staff Wages and Salaries	(13.615)	(17.204)	(3.589)	-21%
Short – term Employee Benefits	(6.492)	(6.018)	474	8%
Expenses related to obligations for post retirement benefits.	(64)	(44)	20	46%
Compensation for termination of the labor relationship.	(2.588)	(1.757)	831	47%
Other Employee Expenses	(4.072)	(4.603)	(532)	-12%
Employee Expenses (less)	(51.109)	(54.969)	(3.860)	-7%

Other Operating Expenses

Other Operating Expenses totaled in CLP\$ 41.051 MM, representing an increase of 4% (CLP\$ 1.397 MM) over the same period in 2020. This increase is primarily due to the 10% withdrawal expenses of the pensions funds, and the covid context, that produced an increase on the administration expenses.

Other Operating Expenses [MM clp]	Current Exercise Sep 2021	Last Exercise Sep 2020	VAR [Q3 21/ Q3 20]	VAR % [Q3 21/ Q3 20]
Commercialization Expenses	(3.026)	(2.960)	65	2%
Computer Expenses	(6.024)	(6.198)	(174)	-3%
Administration Expenses	(31.455)	(29.874)	1.581	5%
Other Operating Expenses	(546)	(621)	(75)	-12%
Total Other Operating Expenses (less)	(41.051)	(39.654)	1.397	4%

Depreciation and Amortization

Depreciation and amortization expenses were of CLP\$ 6.340 MM, lower by CLP\$ 1.572 MM (-19,9%) over the same period in 2020.

Other Income and Expenses

Other incomes and expenses() include profits from investments, financial costs, exchange rate differences, indexed units adjustment, and other incomes and expenses not related to the operating incomes and expenses(). For the period January - September 2021, the company's others incomes were of CLP\$ 488 MM, an a increase of 212,3% over the same period in 2020.

Profit (loss) sharing in Associated Companies

As at 30 of September 2021, AFP Habitat has an ownership interest in the following associated companies: Servicios de Administración Previsional S,A, (Previred) (23.14%) and Inversiones DCV S,A, (16.41%), which generated revenues before taxes for Habitat of CLP\$ 2.292 MM, being 11,8% higher than those obtained during the last exercise.



Gains/Losses on the Obligatory Reserve

With the aim of ensuring a minimum return on pension funds as provided in article 37 of Decree Law 3.500, AFPs are required to maintain an asset, known as obligatory reserve, equivalent to one percent (1%) of the value of each Pension Fund under their management.

The profitability of the obligatory reserve obtained at June was of CLP\$ 2.316 MM, a 70,8% lower compared to September 2020. This important difference is due to the irregular performance showed by the funds during this year, versus the regular performance obtained during the second quarter of the 2020.

Tax Expenses

As of September 2021 the company declared a tax burden for the concept of Income taxes, for CLP\$ 30.714 MM, being a 3,5% lower compared the same period of the past year.

This lower tax burden is explained by two phenomena: first, Colfondos had a lower tax burden, as its profit increased, and second, in Chile, as the IPC increased from one period to another, the tax loss from price-level restatement in tax equity increased, generating a lower tax expense.

Net Profit

The Net Profit for this period was of CLP\$ 92.074 MM, which represents an increase of 13,0% compared to the same period of the past year. This increase is mainly due by a better performance of the operation of the business, since the operational result increased 13,4% compared the last exercise.

BALANCE

[M CLP = Thousands]

ASSETS [M clp]	Current Exercise SEP 2021	Last Exercise SEP 2020	Last Exercise DIC 2020	VAR % [Q3 21 / Q4 20]
Cash and Equivalents	148.538.247	114.972.032	123.313.472	20,5%
Financial Assets at fair value (with changes in net results)	2.946.184	0	0	100,0%
Commercial Debtors and Accounts Receivables, Net	10.136.586	7.787.791	7.175.851	41,3%
Accounts Receivable From Related Parties	0	0	1.201.069	-100,0%
Advanced Payments	2.441.086	2.789.945	2.237.136	9,1%
Accounts Receivable for current taxes	2.370.407	637.300	4.839.350	-51,0%
Total Current Assets	166.432.510	126.187.068	138.766.878	19,9%
Obligatory Reserve	401.770.330	435.271.879	452.140.672	-11,1%
Other financial assets	125.268.771	111.786.887	118.602.519	5,6%
Investment in Associated Companies Accounted for by the Equity Method	5.398.749	5.109.727	3.108.927	73,7%
Intangible Assets, Net	51.832.378	49.569.139	50.246.924	3,2%
Properties, Plant and Equipment, Net	40.204.506	44.599.595	43.619.202	-7,8%
Deferred tax assets	622.896	0	854.051	-27,1%
Total Non Current Assets	625.097.630	646.337.227	668.572.295	-6,5%
Total Assets	791.530.140	772.524.295	807.339.173	-2,0%

LIABILITIES AND EQUITY [M clp]	Current Exercise SEP 2021	Last Exercise SEP 2020	Last Exercise DIC 2020	VAR % [Q3 21 / Q4 20]
Interest Bearing Loans Payable	2.065.656	99.562.623	99.515.459	-97,9%
Accounts Payable	58.951.242	73.400.715	68.226.776	-13,6%
Accounts Payable to Related Entities	334.405	328.940	246.519	35,7%
Provisions	7.396.198	6.563.952	6.878.783	7,5%
Accounts Payable for current taxes	1.033.644	0	1.427.419	-27,6%
Accrued Liabilities	7.679.616	7.700.832	8.893.820	-13,7%
Total Current Liabilities	77.460.761	187.557.062	185.188.776	-58,2%
Interest-Bearing Loans Payable	105.404.071	10.719.316	10.045.043	949,3%
Deferred Taxes	83.194.486	81.308.968	90.002.107	-7,6%
Post-employment benefits	728.598	633.914	743.437	-2,0%
Total Non Current Liabilities	189.327.155	92.662.198	100.790.587	87,8%
Paid-in Capital	1.763.918	1.763.918	1.763.918	0,0%
Other Capital Reserves	(28.679.875)	(31.900.045)	(29.989.855)	-4,4%
Retained Earnings (retained gains and losses)	551.605.683	522.412.317	549.549.930	0,4%
Total Net Equity attributable to Shareholders	524.689.726	492.276.190	521.323.993	0,6%
Minority Interest	52.498	28.845	35.817	46,6%
Total Net Equity	524.742.224	492.305.035	521.359.810	0,6%
Total Liabilities and Equity	791.530.140	772.524.295	807.339.173	-2,0%

CONSOLIDATED INCOME STATEMENT

[M CLP = Thousands]

INCOME STATEMENT [M clp]	Current Exercise SEP 2021	Last Exercise SEP 2020	VAR % [Q3 21 / Q3 20]
Ordinary Revenues	216.192.457	206.311.504	4,8%
Employee related Expenses (less)	(51.108.966)	(54.969.438)	-7,0%
Other operating expenses (less)	(41.051.187)	(39.653.796)	3,5%
Depreciation and Amortization (less)	(6.340.227)	(7.912.055)	-19,9%
Operational Result of the Business	117.692.077	103.776.215	13,4%
Profitability of the Obligatory Reserve	2.316.053	7.936.755	-70,8%
Financial Costs (less)	(827.669)	(1.310.616)	-36,8%
Gains/Losses from Investments	730.582	808.615	-9,7%
Profit (Loss) Sharing in Associated Companies	2.291.705	2.050.113	11,8%
Exchanges Differences	(460.388)	(72.544)	534,6%
Results on Indexed Unit Adjustments	58.401	(90.088)	-164,8%
Other Non-Operating Revenues	1.310.521	793.847	65,1%
Other Non-Operating Expenses (less)	(323.207)	(563.863)	-42,7%
Profit (Loss) before Tax	122.788.075	113.328.434	8,3%
Income Tax Expenses	(30.713.770)	(31.825.795)	-3,5%
Net Profit (Loss)	92.074.305	81.502.639	13,0%
Profit (Loss) attributable to minority interest	18.552	11.569	60,4%
Profit (Loss) attributable to equity holders	92.055.753	81.491.070	13,0%

